

Sales Executive - Fire – North East England

Location:

North East England

Salary:

POA

Anticipated Start Date:

ASAP

Job type:

Permanent

Company:

Peterlee Fire Company Ltd

Contact:

Arthur Chapman

Brief Outline

Peterlee Fire Company is looking for a highly motivated sales professional within the Fire Protection industry to join their winning team to sell their products and services across the North East of England

About Us

Peterlee Fire Company is an established and successful regional and national fire protection company with a highly sought after experience skills set, based in Peterlee in the north of England, and with branches in Norwich and Portsmouth.

About the Role

- * You will be responsible for the management and development of sales in the north east of England.
- * Within this position you will primarily focus on the acquisition of supply and servicing contracts for portable fire fighting equipment and fire specific training courses.
- * You will ensure that high levels of customer satisfaction are maintained at all times

About the Candidate

- * Good knowledge of the fire protection industry, in particular, regulations regarding portable fire fighting equipment and signage.
- * Proven strong negotiation and sales skills
- * At least 2 - 3 years of selling within the Fire Discipline
- * Proven track record to business to business sales
- * Live in the local so you are in easy reach of the company's Operations Team
- * Ability to gather, analyse and interpret data to develop a course of action to resolve issues
- * Excellent written and verbal communication skills
- * Full driving license

Points of Appeal

- * Growing Company
- * Great career prospects
- * Very strong technical & sales support
- * Good bonus earning potential

Contact:

If you are interested in the above vacancy or wish to discuss any other opportunities please contact Jean Bean on 0191 586 66 33 or contact us.